

### ပထမပုဂ္ဂလိကဘဏ်အများနှင့်သက်ဆိုင်သောကုမ္ပဏီလီမိတက် FIRST PRIVATE BANK PUBLIC COMPANY LIMITED

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# <u>Discussion and Analysis by the Management Committee on the Financial Report</u> <u>for the fiscal year 2024-2025 of First Private Bank Limited.</u>

The external auditor's audited financial statements for the First Half-Year of Fiscal Year 2024–2025 (April to September) of First Private Bank Limited have been reviewed by the bank's management team. These analyses and comparisons with the same period of the previous year are presented for the awareness of shareholders, investors, and stakeholders.

## <u>Explanation of Income and Expense Statement for the Fiscal Year 2024-2025 (April to September)</u>

#### **Statement of Comprehensive Income**

#### (a) Interest Income

For the First Half-Year of Fiscal Year 2024–2025, the bank's primary revenue, interest income, increased by MMK 3,138.01 million (49.29%) compared to the same period of the previous year. This increase was primarily driven by the recovery of business operations of borrowers, resulting in consistent interest income. Additionally, new loans were issued, and certain overdue loans were successfully collected.

#### (b) Other Income

Other income, including service fees, insurance commissions, and remittance revenues, increased by MMK 9,770.35 million (8,249.89%) compared to the same period of the previous year. The significant increase was mainly due to the resale of a 0.235-acre plot of land located on U Wisara Road, Sanchaung Township, Yangon, which had been purchased by the bank and sold in April 2024

Description	1.4.2024 to 30.9.2024 (MMK in Million)	1.4.2023 to 30.9.2023 (MMK in Million)	Difference (MMK in Million)	Percentage Increase/(Decrease) (%)	
Interest Income:	9,504.52	6,366.51	3,138.01	49.29%	
Other Income	9,888.78	118.43	9,770.35	8249.89%	

#### (c) Interest Expenses on Deposits

Interest expenses on deposits increased by 22.64% compared to the same period of the previous fiscal year. This rise resulted from the bank's strategic efforts to increase deposit volumes, leading to a 24.18% growth in deposit amounts to MMK 35,179.98 million for the first half-year of Fiscal Year 2024–2025.

#### (d) Operating Expenses

For the first half of Fiscal Year 2024–2025, personnel expenses rose by 13.22%, while general and administrative expenses increased by 17.12% compared to the previous year. The increase in general and administrative expenses was due to ongoing IT transformation projects and higher IT-related expenses paid in foreign currencies.

Description	1.4.2024 to 30.9.2024 (MMK in Million)	1.4.2023 to 30.9.2023 (MMK in Million)	Difference (MMK in Million)	Percentage Increase/ (Decrease) (%)
Deposit	180,693.94	145,513.96	35,179.98	24.18%
Interest Expenses	4,307.06	3,512.04	795.02	22.64%
Personnel Expenses	1,885.53	1,665.38	220.15	13.22%
General & Administrative Expenses	1,390.13	1,186.93	203.20	17.12%

#### 2.Statement of Financial Position

The management committee of the First Private Bank Limited has reviewed and presented on the audited Statement of Financial Position as of 31 March, 2024, for the fiscal year 2023-2024, as follows:

#### (a) Assets

As of September 30, 2024, the bank's cash and cash equivalents increased by 67.43% compared to the same period of the previous year. Loans and receivables rose by 25.43%, and total assets increased by 22.36%.

#### (b) Equity

The statutory reserve grew by 2.79%, while retained earnings increased significantly by MMK 9,221.36 million (91.18%) compared to the same period last year.

Description	1.4.2024 to 30.9.2024 (MMK in Million)	1.4.2023 to 30.9.2023 (MMK in Million)	Difference (MMK in Million)	Percentage Increase/ (Decrease) (%)
(a) Cash & Cash Equivalents	82,603.49	49,335.26	3,3268.23	67.43%
Loan & Advance	144,377.06	115,104.20	29,272.86	25.43%
Total Assets	283,154.32	231,418.34	51735.98	22.36%
(b) Statutory Reserve	19,043.35	18,525.97	517.38	2.79%
Retained Earning	9,221.36	4,823.39	4,397.97	91.18%

During the first half-year of Fiscal Year 2024–2025, First Private Bank achieved its Business Plan 2024–2025 targets for deposits and loans. The bank has emphasized corporate governance and enhanced service quality through employee training programs. Efforts to reduce non-

performing loans (NPLs) have led to a reduction from 21.42% at the beginning of the fiscal year to 16.78% as of September 30, 2024.

The bank is committed to exceeding the Business Plan targets for deposits and loans while ensuring increased profitability by the end of Fiscal Year 2024–2025.

By Order of the Board of Directors

Chief Executive Officer

December 27, 2024